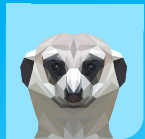# indispensable platform for procurement and quality

introduction & functional overview

Procurence meercat®

problem we address

⚠️⚡ **companies face complex supply chains with high risk and increasing compliance requirements**

compounded by

internal inefficiencies & lack of transparency
silo mentality, disjointed processes, inefficient IT infrastructure

fast growth
takeovers, short product lifecycles

solution: meercat®

a collaboration platform that connects supply chain stakeholders and helps lower the complexity, risk and costs in global supply chains

benefits

- ☑ **transparency**
  of suppliers, materials and processes

- ☑ **collaboration**
  cross-department and with n-tier suppliers

- ☑ **insights**
  synergy from combining internal & external data

- ☑ **connectivity**
  to multiple ERPs and external providers

procurencemeercat.

we understand the **key procurement challenges**
and help you deal with these challenges in a single platform

01 ADD VALUE

02 MANAGE RISK

03 COMPLI -ANCE

04 ESG

- ⊘ Strategic sourcing
- ⊘ Savings management
- ⊘ Negotiation support
- ⊘ Innovation sourcing
- ⊘ Process automation

- ⊘ Onboarding
- ⊘ Risk alerts
- ⊘ Capacity bottlenecks
- ⊘ Quality risk / NCR
- ⊘ Supplier performance
- ⊘ n-tier supplier visibility

- ⊘ Contracts
- ⊘ Certificates
- ⊘ Sanction checks
- ⊘ Material compliance reports
- ⊘ PPAP/APQP

- ⊘ LkSG and CS3D support
- ⊘ Whistleblower portal
- ⊘ Carbon footprint scope 3, CBAM
- ⊘ Audits

procurencemeercat.

procurence meercat® can support companies of any size – and we have awards to prove that claim

INTELLIGENT SPEND MANAGEMENT AWARD 2023

The solution comprises four pillars: the ERP system, supplier portal (meercat), a global procurement dashboard and a procurement bot specially developed by Sulzer.

SULZER
Winner: Business insights & foresights category

PROCUREMENT LEADERS
WORLD PROCUREMENT AWARDS 2022

Finalist in the **Technology Provider** category, 360 entries from 39 countries were submitted

trusted by global brands, including …

AGCO Your Agriculture Company
HCA Healthcare
DB
GfK Growth from Knowledge
FOX FACTORY
CELEROS FLOW TECHNOLOGY
Vestas
STIEBEL ELTRON

50 TO WATCH 2023 Spend Matters
50 TO WATCH 2022 Spend Matters ALMANAC
50 TO WATCH 2021 Spend Matters ALMANAC
50 TO WATCH 2020 Spend Matters ALMANAC

Recognized as one of the rising stars of procurement software by top US procurement portal for **FOUR years in a row**.

BME NET
SEAL OF APPROVAL
SUPPLIER MANAGEMENT
MEERCAT® SOFTWARE SUITE
VALID 10.07.2023 - 10.07.2025

Meercat
BMEnet Seal of Approval
Supplier Management
valid 05.07.2021 – 05.07.2023
Evaluated by Buyers' Association

BME - German Association of procurement professionals Seal of approval 6 years in a row we meet 98% of 200+ criteria

LIDER ZAKUPÓW
PROCUREMENT LEADER 2021
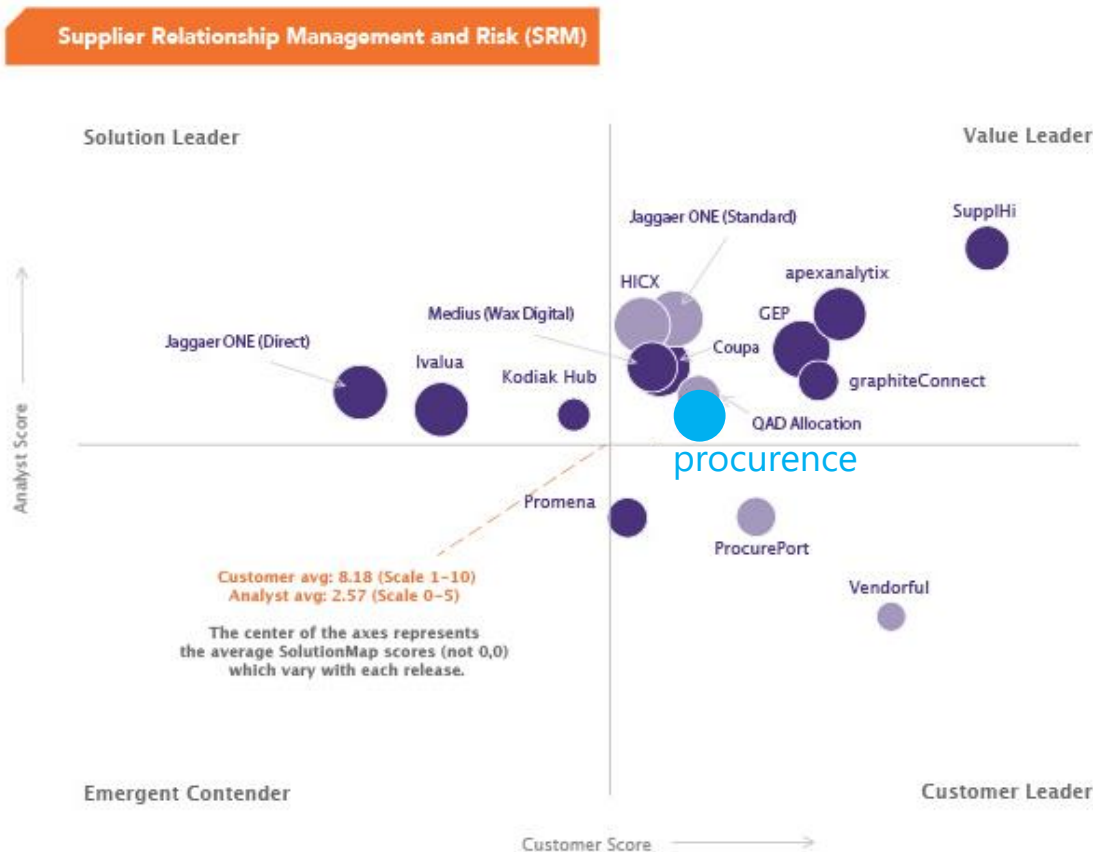**PSML**
Polish Supply Management Leaders

Procurement Leader 2021, highest procurement by Polish Supply Management Leaders.

we are featured in the **Value Leader quadrant** of the SpendMatters Solution Map

Spend Matters® | **Solution** Map

Supplier Relationship Management and Risk (SRM)

Solution Leader | Value Leader

Jaggaer ONE (Standard)
SupplHi
HICX
apexanalytix
Medius (Wax Digital)
GEP
Jaggaer ONE (Direct)
Coupa
Ivalua
graphiteConnect
Kodiak Hub
QAD Allocation

procurence

Promena
ProcurePort
Vendorful

Customer avg: 8.18 (Scale 1–10)
Analyst avg: 2.57 (Scale 0–5)

The center of the axes represents the average SolutionMap scores (not 0,0) which vary with each release.

Analyst Score

Emergent Contender | Customer Leader

Customer Score

50 TO WATCH 2023 | **50 TO WATCH 2022** | **50 TO WATCH 2021** | **50 TO WATCH 2020**

❞ Procurence offers a suitable best-of-breed application for many mid-market to large companies that need a cost-effective and nimble solution, **easily on par with many other best-of-breed providers.**

The solution has a modern and easy-to-use UI. It scores highest in core data management, project management, and personalization, allowing it to **adapt to both organizational and user needs**.

It offers **robust capabilities for direct spend** that include SQM (APQP/PPAP, NCR, 8D,...) and Product/BoM/Materials, **making it particularly suited for organizations that are looking for innovation management capabilities and an ability to manage NPD/NPI through the supplier management platform.**

Bertrand Maltaverne | Sr. Analyst
Spend Matters

procurencemeercat.

meercat® supports both supplier and material lifecycles, seamlessly integrating engineering, quality and procurement into one ecosystem

SUPPLIER LIFECYCLE

registration & on-boarding
category pre-approval
audits
development / tasks
phase-out

P2P

rfx / tenders
purchase orders & ASN
invoices
capacity reporting

COMMUNICATION

mass-communication
info hub / portal
library / guidelines
meetings

MATERIAL LIFECYCLE & QUALITY MANAGEMENT

innovation sourcing
NPI + target costs
PPAP / APQP
non-compliance reports / NCR
damage claims

RISK & TRANSPARENCY

risk management
contracts
performance KPIs
savings tracker

ESG & COMPLIANCE

whistleblower portal
sanction checks
CO_2 footprint scope 3

procurencemeercat.

pick and choose your functions: the platform is modular and you only pay for the modules you use

SUPPLIER MANAGEMENT

- On-boarding `UPDATED`
- Prequalification (EU)
- Master Data Mgt.
- Document Mgt.

- Dashboards & KPIs
- Audits `UPDATED`
- Development tasks

RISK MANAGEMENT & COMPLIANCE

- Risk Events + Alerts
- Sanction checks `NEW`
- Semiconductor risk *

STRATEGIC PROCUREMENT

- Contracts
- Commodity Profiles
- Savings Tracker
- Supplier Innovation Sourcing `UPDATED`

- RfX / Tenders `UPDATED`
- PO approval & ASN
- Capacity Planning `NEW`

ESG / SUSTAINABILITY

- Supply Chain Law (LkSG) compliance
- Carbon footprint scope 3 `NEW`
- Whistleblower portal

PRODUCT DEV'T & QUALITY

- Material Profiles
- New Product Development
- PPAP / APQP
- Non-Compliance Reports (NCR/8D) `UPDATED`
- Compensation Claims
- Tooling Mgt. `UPDATED`

COMMUNICATION

- Info Hub / Portal `NEW`
- Targeted mail campaigns
- Library / CMS

PROJECT & RESOURCE MGT.

- Project Management for Supply Chain
- Resource Profiles
- Staffing / Timesheets
- HSE Compliance
- Incidents / Warnings

OTHER

- Data Requests (online Excel)
- CRM / Customer profiles

`NEW` `UPDATED` functions added or changed in the last 12 months   * in progress

procurencemeercat.

key differentiators: procurence vs competitors

"no-limits" flat-fee licence
collaboration comes first

unlimited users and suppliers to help facilitate cross-organisational collaboration

flexibility
you have real influence

two thousand change request tickets every year. missing a feature? we'll add it in a few weeks!

direct materials &
product development

strong integration of **new-product-development** and **quality management** features

supplier and risk
management

are our core functions and we understand them better than any other provider – test us!

project and sub-
contractor management

unique features for project oriented companies, incl. HSE, compliance and staffing

procurence. supplier-centric software solutions.

If you have any questions,
do not hesitate to contact me.

Maciej Zaleski, CEO
zaleski@procurence.com
mobile. +48 601 45 32 45

procurence sp. z o.o.
Cosmopolitan Tower • ul. Twarda 4/171 • 00-105 Warsaw • Poland
www.procurence.com • info@procurence.com